



Pat George, Secretary

Department of Commerce

Sam Brownback, Governor

TO: The Honorable Governor Brownback
Senate Commerce Committee
House Commerce, Labor and Economic Development Committee
House Taxation Committee
Senate Ways and Means Committee

FROM: Pat George, Secretary of Commerce

DATE: January 27, 2014

RE: Fiscal Year 2013 PEAK Annual Report

The following information is provided to satisfy the annual reporting requirements of K.S.A. 74-50,216 in the Promoting Employment Across Kansas (PEAK) Act.

In 2009, Senate Bill 97 was passed and signed into law creating the PEAK program effective July 1, 2009. Companies that were relocating jobs to Kansas from out of state could retain 95 percent of the withholding taxes generated by the new employees that were paid wages at or above the county wage standard. Legislative changes in 2010 and 2011 broadened the program to allow companies to qualify that were locating a new business operation or function in Kansas, and to allow existing Kansas companies to begin participating in 2012. Additionally, the use of PEAK to retain jobs in Kansas began January 1, 2013.

During FY 2013, sixty-seven (67) companies signed new agreements, projecting the hiring or retention of 6,838 PEAK jobs, with a direct annual payroll of \$453.6 million and \$496.6 million in capital investment expenditures. A total of 128 active agreements were required to submit quarterly reports. Of the 128, two companies terminated their agreement during the period. The remaining 126 active agreements projected the hiring or retention of 13,704 PEAK jobs, with an estimated \$881.9 million in direct annual payroll and over \$1.3 billion in capital investment expenditures.

In FY 2013, the 126 companies reported the following results:

- 6,448 PEAK jobs were created or retained, with an average hourly wage of \$34.91.
- Total payroll was \$394,855,000, generating \$16,356,724 in Kansas Individual Income Tax Withholding.
- Companies retained \$14,070,210, or 86%, of that withholding from PEAK employees that received wages at or above the county wage standard (known as PEAK-Eligible employees).
- \$2,286,514, or 14%, of the withholding was remitted to Kansas as the required five percent for PEAK-Eligible employees and for PEAK employees whose individual wages did not meet the county wage standard.
- Using industry standard multipliers from the U.S. Department of Commerce's Bureau of Economic Analysis, 7,967 indirect jobs and \$320,012,263 of indirect income are estimated to have resulted from the PEAK jobs and wages reported in FY 2013.

Table 1 lists agreements that were active and/or signed in FY 2013. An asterisk indicates that the agreement was signed in FY 2013. The two agreements that terminated in FY 2013 are highlighted.

If you have any questions about this report, please don't hesitate to contact my office at 785.296.2741.

Table 1. Active and/or Signed PEAK Agreements in FY 2013

Company	County	NAICS Industry
A Box 4 U*	Sedgwick	Metal Tank (Heavy Gauge) Manufacturing
Adams Cable Equipment Inc.*	Johnson	Other Electronic Parts and Equipment Merchant Wholesalers
Advisors Excel, LLC*	Shawnee	Insurance Agencies and Brokerages
Alixia RX LLC*	Johnson	Pharmacies and Drug Stores -- Administrative Office
Allen Press, Inc.	Douglas	Commercial Lithographic Printing
Amsted Rail Company, Inc	Wyandotte	Iron and Steel Mills
API Foils, Inc.*	Douglas	Paper Bag and Coated and Treated Paper Manufacturing
ARY, Inc.*	Johnson	Hardware Merchant Wholesalers
Ascend Learning, LLC*	Johnson	Educational Support Services -- Headquarters
Associated Wholesale Grocers, Inc.	Wyandotte	General Line Grocery Merchant Wholesalers
Assured Vehicle Protection, Inc.*	Johnson	Third Party Administration of Insurance and Pension Funds
Atkinson Industries, Inc.*	Crawford	Switchgear and Switchboard Apparatus Manufacturing
Automotive Technology Services, Inc.*	Johnson	Data Processing, Hosting, and Related Services
AxelaCare Health Solutions, LLC	Johnson	Pharmacies and Drug Stores -- Administrative Office
B&W Custom Truck Beds, Inc.*	Allen	All Other Motor Vehicle Parts Manufacturing
B.E. Smith, Inc.*	Johnson	Human Resources Consulting Services
Babcock & Wilcox Company	Johnson	Industrial Machinery and Equipment Merchant Wholesalers
BHA Altair, LLC*	Johnson	Corporate, Subsidiary, and Regional Managing Offices
BLNA/Best Harvest Bakeries	Wyandotte	Commercial Bakeries
Bottaro, Morefield, Kubin & Yocum, L.C.	Johnson	Offices of Lawyers
Brancato Enterprises	Wyandotte	Corporate, Subsidiary, and Regional Managing Offices
BRR Architecture, Inc*	Johnson	Architectural Services
C.E. Machine Co., Inc.*	Sedgwick	Aircraft Parts and Auxiliary Equipment Manufacturing
Cargill Ag Horizons*	Johnson	Grain and Oilseed Milling
Caterpillar Inc	Pottawatomie	Construction Machinery Manufacturing
CDL Electric Company, Inc.*	Crawford	Other Foundation, Structure, and Building Exterior Contractors
Central States Capital Markets, LLC*	Johnson	Securities Brokerage
Combat Brands, LLC*	Johnson	Sporting and Recreational Goods and Supplies Merchant Wholesalers
Composite Molding and Assembly, LLC*	Reno	Railroad Rolling Stock Manufacturing
Cosentino Enterprises, Inc.	Johnson	Supermarkets and Other Grocery (except Convenience) Stores -- Headquarters
Cosentino Group, Inc.	Johnson	Supermarkets and Other Grocery (except Convenience) Stores -- Headquarters
Cosentino's Service Corporation	Johnson	Supermarkets and Other Grocery (except Convenience) Stores -- Administrative Office
CoSentry*	Johnson	Data Processing, Hosting, and Related Services
Crown Equipment Corporation*	Johnson	Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance
Dex One Service, Inc.	Johnson	Corporate, Subsidiary, and Regional Managing Offices
Diagnostic Imaging Centers, P.A.	Johnson	Diagnostic Imaging Centers -- Headquarters
Digital Evolution Group, LLC*	Johnson	Internet Publishing and Broadcasting and Web Search Portals
Dimensional Innovations, Inc.	Johnson	Sign Manufacturing
Douthit, Frets, Rouse, Gentile & Rhodes, LLC*	Johnson	Offices of Lawyers
E.C. Manufacturing, LLC*	Johnson	Other Electronic Component Manufacturing
ELM Services, LLC*	Johnson	Other Activities Related to Credit Intermediation
Employers Mutual Casualty Company	Johnson	Direct Property and Casualty Insurance Carriers
EN Engineering	Johnson	Engineering Services
Erise IP PA*	Johnson	Offices of Lawyers
Excel Industries, Inc.*	Harvey	Farm Machinery and Equipment Manufacturing
Exide Technologies*	Wyandotte	Battery Manufacturing
Exide Technologies*	Saline	Battery Manufacturing
Exline, Inc.	Saline	Industrial Machinery Manufacturing
Extru-Tech, Inc.*	Brown	Food Product Machinery Manufacturing
Fishnet Security	Johnson	Computer Systems Design and Related Services
FSC MEP Engineers, LLC	Johnson	Engineering Services
FSC, Inc.	Johnson	Engineering Services
General Motors LLC	Wyandotte	Automobile Manufacturing
Global Parts Aero Manufacturing, Inc*	Butler	Other Aircraft Parts and Auxiliary Equipment Manufacturing
Global Parts Aero Services, Inc.*	Butler	Other Aircraft Parts and Auxiliary Equipment Manufacturing
Global Parts, Inc.	Butler	Other Support Activities for Air Transportation
GlynnDevins*	Johnson	Marketing Consulting Services
Grundfos Pumps Corporation*	Johnson	Industrial Machinery and Equipment Merchant Wholesalers
Hanson Professional Services Inc.*	Johnson	Architectural Services
Hantover, Inc.*	Johnson	Corporate, Subsidiary, and Regional Managing Offices
Harper Industries Inc.	Harper	Farm Machinery and Equipment Manufacturing
Health and Benefit Systems, Inc.	Johnson	Insurance Agencies and Brokerages
Health Outcomes Sciences*	Johnson	Custom Computer Programming Services
Hoefer Wysocki Architects, LLC	Johnson	Architectural, Engineering, and Related Services
Icon Enterprises, Inc. dba CivicPlus*	Riley	Custom Computer Programming Services
IMMI (Indiana Mills and Manufacturing, Inc)	Harvey	Motor Vehicle Seating and Interior Trim Manufacturing
iModules Software*	Johnson	Custom Computer Programming Services
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Jack Stack Barbecue / Fiorella's	Johnson	Corporate, Subsidiary, and Regional Managing Offices
Jake's Fireworks, Inc.	Crawford	Toy and Hobby Goods and Supplies Merchant Wholesalers

Company	County	NAICS Industry
KASA Industrial Controls, Inc.	Saline	Switchgear and Switchboard Apparatus Manufacturing
KeyBank	Johnson	All Other Nondepository Credit Intermediation
Kiewit Power Constructors Company	Johnson	Other Heavy and Civil Engineering Construction
Kiewit Power Engineers Co.	Johnson	Engineering Services
Langley Empire Candle, LLC*	Wyandotte	All Other Miscellaneous Manufacturing
Lansing Trade Group, LLC	Johnson	Grain and Field Bean Merchant Wholesalers
Learjet, Inc.*	Sedgwick	Aerospace Product and Parts Manufacturing
LockPath, Inc.*	Johnson	Computer Systems Design and Related Services
M.E. Group / Design + Green	Johnson	Engineering Services
Mariner Holdings, LLC*	Johnson	Investment Advisory Services
Mars Chocolate North America, LLC	Shawnee	Chocolate and Confectionery Manufacturing
McFarlane Aviation*	Douglas	Other Aircraft Parts and Auxiliary Equipment Manufacturing
McQueeny Group Inc.	Johnson	Heating and Air-Conditioning Equipment and Supplies Merchant Wholesalers
Meara Welch Browne, P.C.*	Johnson	Offices of Certified Public Accountants
MIQ Logistics, LLC	Johnson	Freight Transportation Arrangement
Mortgage Research Center dba VAMortgageCenter.com	Johnson	Real Estate Credit
Muller Bressler Brown	Johnson	Advertising Agencies
Murphy-Hoffman Company (MHC)	Johnson	Corporate, Subsidiary, and Regional Managing Offices
NCRA*	McPherson	Petroleum Refineries
NetApp, Inc*	Sedgwick	Computer Storage Device Manufacturing
Netsmart Technologies	Johnson	Custom Computer Programming Services
Nu Life Market, LLC*	Scott	Flour Milling
Ogden Publications Inc.*	Shawnee	Periodical Publishers
Old World Spices & Seasonings, Inc.	Johnson	Corporate, Subsidiary, and Regional Managing Offices
OpenMethods, LLC	Johnson	Custom Computer Programming Services
Orthopaedic Specialists of the Four States LLC	Cherokee	Regional Offices of Physicians
Pella Products of Kansas City*	Johnson	Lumber, Plywood, Millwork, and Wood Panel Merchant Wholesalers
Perceptive Software, Inc.*	Johnson	Software Publishers
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PNC Bank, N.A.	Johnson	Commercial Banking
Pulse, Inc.*	Sedgwick	Computer Systems Design Services
Recovery Data Connect, LLC	Johnson	Other Computer Related Services
RED Development, LLC*	Johnson	Rental and Leasing Services
RedStone Logistics, LLC*	Johnson	General Freight Trucking, Local
Rocking M Radio, Inc.*	Saline	Radio Stations
Rubbermaid Incorporated	Cowley	Urethane and Other Foam Product Manufacturing
Samson Dental Practice Management, LLC	Johnson	Office Administrative Services
Screen It Graphics	Douglas	Commercial Screen Printing
ScriptPro USA, Inc.	Johnson	Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers
ScriptPro, LLC	Johnson	Other Commercial and Service Industry Machinery Manufacturing
Select Energy Services*	Harper	Support Activities for Oil and Gas Operations
Selective Site Consultants, Inc.*	Johnson	Engineering Services
SelectQuote Auto and Home Insurance Services, LLC	Johnson	Insurance Agencies and Brokerages
Shamrock Trading Corporation	Johnson	Freight Transportation Arrangement
Spring Insurance Solutions, LLC	Johnson	Insurance Agencies and Brokerages
Suhor Industries, Inc.	Johnson	Other Concrete Product Manufacturing
Taylor Forge Engineered Systems, Inc.*	Miami	Plate Work and Fabricated Structural Product Manufacturing
The Epoch Group, LC	Bourbon	Office Administrative Services
The Federal Savings Bank*	Johnson	Mortgage and Nonmortgage Loan Brokers
The Sloan Agency	Johnson	Insurance Agencies and Brokerages
Tischlerei Fine Woodworking, LLC.*	Osborne	Cabinet and Countertop Manufacturing
TradeNet Publishing, Inc.*	Johnson	All Other Miscellaneous Manufacturing
Valent Aerostructures*	Wilson	Other Aircraft Parts and Auxiliary Equipment Manufacturing
Valu Merchandisers Company	Johnson	Corporate, Subsidiary, and Regional Managing Offices
Wachter, Inc.*	Johnson	Computer Systems Design Services
Walters McCann Fanska, LLC	Johnson	Offices of Certified Public Accountants
Western Blue Print Co LLC	Wyandotte	Digital Printing
Western Industries*	Cowley	Unlaminated Plastics Profile Shape Manufacturing
Westrope General Agency	Johnson	Insurance Agencies and Brokerages
Wurth Service Supply Inc.	Sedgwick	Hardware Merchant Wholesalers
YRC, Inc.*	Johnson	Corporate, Subsidiary, and Regional Managing Offices

*Agreements that were signed in FY 2013.